

## MGM Resorts Unveils New Sales Structure to Strengthen Customer Experience and Streamline Event Planning



**LAS VEGAS (February 25, 2026)** – MGM Resorts International today introduced a reimagined sales team designed to deliver a more seamless, customer-first experience; strengthen collaboration throughout its portfolio; and support continued growth in the meetings, events and group vertical. The updates include a refined organizational structure, new leadership appointments and an enhanced approach to how teams support customers across the company's properties – positioning MGM Resorts to deliver even greater value for planners and partners.

As part of this new framework, the **Sales, Catering & Events and Convention Services teams** now align under a **unified Corporate Sales division**, creating greater consistency among resorts while maintaining the high level of service customers expect. Planners will now benefit from single points of contact who can support multiple MGM Resorts properties, enabling more customized proposals, faster response times and streamlined access to the company's full portfolio.

Based on customer feedback, including insights from MGM Resorts' Customer Advisory Board, the evolution is designed to help ensure faster responses, clearer communication and better integration of resort offerings with customer needs. The structural changes reflect a strategic realignment of existing teams, maintaining current talent and expertise while enhancing collaboration to deliver a more customer-focused experience across the portfolio.

Additionally, MGM Resorts has established a dedicated **Signature Events team** focused on bringing unforgettable experiences to life, from social celebrations and group dining to unique venues, weddings, philanthropic events, luxury influencer activations, brand experiences and select smaller group programs. This integrated approach creates more cohesive planning while opening the door to highly customized, memorable events at MGM Resorts' properties and helping customers more easily connect with the moments that make each resort special.

To support this next chapter and further strengthen its sales approach, MGM Resorts has announced **a series of leadership promotions and newly created roles**. These positions are designed to complement the company's existing corporate sales leadership team, building on the strong foundation already in place while enhancing enterprise-wide alignment and support for customers.

- **Ernest Stovall – SVP, Hotel Group Sales**

Stovall will lead enterprise-wide group sales, catering/events and convention services across all Las Vegas properties, overseeing sales, convention services and catering/events teams to drive consistent commercial execution, a unified customer experience and sustained group revenue growth. With more than 25 years of experience working with Fortune 500 companies, Stovall brings deep expertise in the meetings and conventions sector, previously overseeing one of the nation's largest convention campuses at Mandalay Bay, W Las Vegas and Luxor and serving as a strong advocate for collaboration, inclusion and industry partnership.

- **Tyler Stewart - VP, Group Sales – Bellagio, ARIA, Vdara, The Cosmopolitan of Las Vegas, Park MGM**

Stewart will provide strategic vision, leadership and operational oversight for all sales, convention services and catering/events functions across Bellagio, ARIA, Vdara, The Cosmopolitan of Las Vegas and Park MGM. With more than 20 years of hospitality sales leadership experience, including a strong track record at ARIA and Vdara and previously at The Venetian Resort Las Vegas, Stewart brings deep market expertise and a results-driven approach that will further strengthen the luxury positioning and group performance of these properties.

- **Megan Archambeault - VP, Group Sales – MGM Grand, Mandalay Bay, W Las Vegas, New York-New York, Luxor, Excalibur and The Signature**

Archambeault will provide strategic vision, leadership and operational oversight for all sales, convention services and catering/events functions across MGM Grand, Mandalay Bay, W Las Vegas, New York-New York, Luxor, Excalibur and The Signature. This role will focus on driving sustained group revenue growth, strengthening collaboration across campuses and delivering a seamless experience for customers. Most recently overseeing sales at MGM Grand, The Signature, New York-New York and Excalibur, Archambeault brings deep expertise in leading integrated resort sales organizations, aligning cross-functional teams and advancing performance across large convention campuses.

- **Tori Chivers - SVP, Events**

With more than 21 years of service, Chivers embodies deep operational expertise and a strong customer-first mindset. In her new role, she will continue to build and evolve the Signature Events and Groups strategy while overseeing MGM Resorts Events & Productions, Floral and Horticulture and enterprise meeting and event operations. A seasoned hospitality executive, Chivers has led convention services and event strategy across the portfolio, driving revenue and service excellence while executing high-profile events for Fortune 500 companies, global brands and marquee citywide moments. Her leadership will ensure exceptional customer experiences while accelerating growth across this important segment.

- **Amy Huff - VP, Signature Events**

Huff will lead Signature Events and Groups, including group dining, venue sales, nightlife, weddings, philanthropic events, celebrations/social occasions and small rooms-only bookings. This role will drive enterprise-wide revenue growth, setting the long-term vision for the Signature Events business and ensuring alignment across sales, marketing, hotel operations, brand, finance and revenue management. With more than 20 years of hospitality leadership experience, most recently leading sales at The Cosmopolitan of Las Vegas, Huff brings a proven ability to drive revenue performance, align cross-functional teams and deliver strong results across luxury resort and convention environments.

“These enhancements reflect our commitment to evolving alongside our customers’ needs, informed directly by the feedback we’ve received from planners and partners, while preserving the service excellence that defines MGM Resorts,” said Stephanie Glanzer, Senior Vice President and Chief Sales Officer, MGM Resorts. “Centralizing single points of contact for multiple Las Vegas resorts streamlines the experience and broadens our ability to create truly customized events. By aligning our teams and leadership in this way, we’re creating a more connected, responsive and strategic sales organization positioned for long-term growth.”

Implementation of the new structure will take place in the coming months. The updates do not impact existing customer contracts, current bookings, service levels or event execution. Catering, Events and Convention Services teams will continue working closely with resort operations to ensure smooth delivery, and there are no changes to the company’s Global Sales organization. MGM Resorts remains committed to delivering exceptional guest experiences while evolving its organization to meet the changing needs of customers and the meetings and events industry.

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#### **About MGM Resorts International**

MGM Resorts International (NYSE: MGM) is an S&P 500® global gaming and entertainment company with national and international locations featuring best-in-class hotels and casinos, state-of-the-art meetings and conference spaces, incredible live and theatrical entertainment experiences, and an extensive array of restaurant, nightlife and retail offerings. MGM Resorts creates immersive, iconic experiences through its suite of Las Vegas-inspired brands. The MGM Resorts portfolio encompasses 31 unique hotel and gaming destinations globally, including some of the most recognizable resort brands in the industry. The Company’s 50/50 venture, BetMGM, LLC, offers sports betting and online gaming in North America through market-leading brands, including BetMGM and partypoker, and the Company’s subsidiary, LV Lion Holding Limited, offers sports betting and online gaming through market-leading brands in several jurisdictions throughout Europe. The Company is currently pursuing targeted expansion in Asia through an integrated resort development in Japan. Through its Focused on What Matters philosophy, MGM Resorts commits to creating a more sustainable future, while striving to make a bigger difference in the lives of its employees, guests and in the communities where it operates. The global employees of MGM Resorts are proud of their company for being recognized as one of FORTUNE® Magazine’s World’s Most Admired Companies. For more information, please visit us at [mgmresorts.com](https://mgmresorts.com). Please also connect with us @MGMResortsIntl on X as well as Facebook and Instagram.

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